

## About the Firm

FULKERSON | LOTZ LLP

Fulkerson Lotz LLP is a seven-lawyer litigation firm in Houston, TX. The firm handles complex business litigation for energy, software, technology, healthcare, and securities industry clients. Many of their cases are document intensive.

Wes Lotz is a partner at Fulkerson Lotz LLP and a forward thinker in the legal community. The firm uses cloud-based document management, e-filing in state and federal court, and iPads to manage exhibits at trial. However, before AgileLaw, the firm was dependent on conventional paper methods for taking depositions.



## Problem

As a busy trial attorney, Mr. Lotz takes many document-heavy depositions. He noticed several problems with conventional paper depositions:

- ▶ Printing multiple copies of paper exhibits is time-consuming for paralegals and support staff
- ▶ Traveling with paper documents is unwieldy
- ▶ Witnesses have a hard time reading small text in contracts, emails, and invoices
- ▶ Getting the witness and attorneys on the same page wastes valuable deposition time
- ▶ If additional documents are needed, they have to be faxed or couriered over, interrupting the flow of the deposition

## Solution

AgileLaw's paperless deposition software solves several problems trial attorneys like Mr. Lotz face:

- ▶ Exhibits can be uploaded digitally without the need to bring paper copies
- ▶ During the deposition, the examining attorney uses a laptop to mark and display exhibits
- ▶ The examining attorney can show specific pages to the witness with a single mouse click
- ▶ The witness and other participants can zoom in and enlarge hard-to-read text
- ▶ Support staff can upload new documents to use during an on-going deposition
- ▶ At the end of the deposition, exhibits are emailed to the court reporter and participants

## Results

In October 2013, Fulkerson Lotz adopted the AgileLaw solution and immediately observed the following benefits:

- ▶ The firm's legal assistants save time by eliminating the need to print multiple copies of exhibits
- ▶ Traveling is easier and less stressful without the need to bring paper copies
- ▶ Zooming in on a tablet facilitates reading documents with small text
- ▶ Getting the witness and lawyers on the same page is easy and instantaneous, saving time in the deposition
- ▶ Missing documents no longer require suspending the deposition, as documents uploaded by the firm's paralegals are immediately available to the examining attorney

“ Most trial lawyers have grown accustomed to paperless solutions for e-filing, e-discovery, and trial presentation. Every tech-savvy trial lawyer should consider paperless deposition software. AgileLaw has a simple, easy-to-use interface that makes it easier and more efficient to manage exhibits at depositions.”

**Wes Lotz**

Partner, Fulkerson Lotz

“ With AgileLaw, we can upload exhibits with the click of a button, instead of printing and copying paper exhibits.”

**Kimberly Lewis**

Paralegal, Fulkerson Lotz

## Learn more

Learn how AgileLaw's paperless deposition software can help your firm. Schedule your 1-on-1 demo today.

[Request demo](#)

## About AgileLaw

AgileLaw makes cloud-based solutions to help lawyers go completely paperless.